

... since 1976  
**Rothlehner**  
 working platforms

**New  
 Homepage**



PRODUCTS USED SERVICE LOCATIONS NEWS ABOUT US TRAINING CONTACT ★



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Truck-mounts ≤ 3,5 t



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Special narrow machines



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Articulated telescopes



Vertical Masts



Track-mounted



Second Hand



Stock and Demo-Machines



Service



## Locations



S Mobile Service  
 W Workshop  
 D Distribution

working platform distribution throughout our core markets in central Europe. Germany-wide Service-Network in cooperation with Lift-Manager

## Communal-Platforms



- Working platforms for the individual requirements of municipalities and state organizations.
- Professional consulting, and competent after-sales service.
- With one of the densest service networks in Germany, you can count on a strong partner with high profitability even after the procurement measure.

## Dear Customer, Dear Bühnenspiegel Reader,

It appears that 2019 will also be a very good year for the Rothlehner Group.

In Germany and Austria, we will be above our planned figures for Sales and Service and above our figures of the previous year.

In the Czech Republic, we are experiencing a slight downturn in sales in the rental sector; however, this has largely been compensated for by our robust end customer market. In Slovenia and Poland, we are roughly on our planned course.

We wish to express our sincere thanks to all our loyal customers and partners, some of whom we have enjoyed cooperation with over decades. You provide us with filled order books and with a feeling of appreciation for our services.

Although companies are not families, and jobs mainly focus on the results of the company; nevertheless, personal recognition and mutual respect also play an important role in our working environment.

It is often feelings which are decisive for success and take precedence over the business processes and the network of relationships between employees – company – customers – suppliers. Problems can often be quickly and satisfactorily resolved through mutual respect and courtesy, and this applies to intra-company and customer or supplier relationships. We try to sustainably and trustfully forge these relationships through long-term thinking and actions.



Given that we reflect on more than 40 years of company history, we regularly celebrate anniversaries of long-serving employees or company formations in the Rothlehner Group. Recently, this was **25 years Prague/Czech Republic, 20 years Krakow/PL and 10 years Nitra/Slovenia**. This year will also see **25 years Graz /Austria and 10 years mobile service in Villach**. Thomas Biedermann has been in operation as our mobile service technician in Villach for 10 years, and in the meantime, also manages our service deployments in Austria.



Our service location in Villach, in the Carinthia region of Austria, is evolving into a fully-fledged service workshop. In January, the new building there will be ready to move into. It will provide space and equipment also for the repair of large-scale machines.



The Lift Manager location in Jänkendorf/Waldhufen also recently celebrated its **30-year anniversary** as a service location – starting in the GDR in 1989 as “Roland Jäkel-Hebezeuge”, subsequently becoming “Roland Jäkel - Arbeitsbühnenservice GmbH” (already in partnership with Rothlehner) in 1991, and finally being renamed to “Lift-Manager Arbeitsbühnenservice GmbH” in 2001.

### 48 Service-Fahrzeuge



We are addressing the constantly growing demand for qualified technical service and high-performance workshops through a continual development of our service structures.

48 well-equipped service vehicles with accordingly trained mobile technicians are available across the five countries in which the Rothlehner Group actively operates companies and subsidiaries – half of which are in Germany. Approximately 90 technical employees are employed in 14 workshops.



Link to our newly designed homepage. Our profile and offers from Rothlehner Arbeitsbühnen GmbH will be represented in the Internet in a clearer, more informative and functional manner in future. An update of the Lift-Manager homepage will also follow shortly.

As the year now draws to a close, we would like to take this opportunity to wish you, your families and your employees a wonderful upcoming festive season and every success in the 2020!



Aquarelle by Elisabeth Rothlehner

*Manfred Rothlehner*

Manfred Rothlehner  
Rothlehner Arbeitsbühnen GmbH

*Roland Jäkel*

Roland Jäkel  
Lift-Manager GmbH

Youtube-Code



## From Roland Jäkel Hebezeugservice to Lift-Manager GmbH



In October 1989, prior to the fall of the Berlin wall, **Roland Jäkel** was already self-employed providing service for hoists and lifting gear in Jänkendorf / Waldhufen.

The service company for aerial work platforms "**Roland Jäkel -Arbeitsbühnenservice GmbH**" emerged from these origins, and in 1991 there was

already a partnership with Rothlehner. Ten years later, the company was renamed to "**Lift-Manager GmbH**" and became more widely positioned in the German market for aerial work platforms.

The 30-year anniversary was fittingly celebrated over two days in September this year.

A large-scale service training course was integrated into these days, and in the evening, employees from Lift-Manager and Rothlehner from the whole of Germany celebrated with an even larger-scale barbecue party.

In the course of the celebrations, several longstanding employees were honoured for their services.

On the Saturday of the event, the doors were opened to welcome visitors from across the region.

There were visits from many well-wishers who have been loyal customers for many years and many guests from across the region. Of course, it was a special honour to receive a visit from the **Minister President of Saxony, Michael Kretschmer**, who came in the afternoon to congratulate Roland Jäkel!



## Mobile service in the Allgäu region now

Lift-Manager has now closed the geographical gap between the Swabia region of Bavaria and Baden-Wuerttemberg thanks to **Sebastian Follmar** as our mobile service technician.

In addition, he is increasingly serving customers whose machines were previously repaired and checked for many years by **Rothlehner and Lift-Manager partner Peter Fischer based in Schwabmünchen**. Mr Follmer's deployments are planned via our headquarters in Massing.



## BRONTO firefighting machines regularly at Lift-Manager

Lift-Manager has invested 20 man-days in **Bronto** training courses in 2019.

Recently, three technicians from Jänkendorf and one from Massing again spent several days at the plant of the Finnish manufacturer to learn the latest about the **BRONTO control unit (B5+)**.

It is not seldom that from all directions up to three **BRONTO firefighting machines** arrive in Jänkendorf – for repairs, maintenance or a 10-year check.



## Lift-Manager service provision within the Rothlehner Group

Of the **48 service vehicles** available throughout the entire Rothlehner Group, in the meantime, **48 Service-Fahrzeuge** there are 22 professionally equipped vehicles in operation for our customers in Germany alone.

Of course, it is not always easy for Lift-Manager to fulfil their self-defined claim of aerial work platform service "... **everywhere and anytime**" in Germany! However, this remains the defined goal – whether it concerns warranty work for various manufacturer brands for which the Lift-Manager technicians are trained, or whether it is longstanding or new customers; from rental companies of all sizes, over industrial and municipal customers, to end users from every possible industry.

The work platforms are repaired, maintained, checked, and if necessary, they are assessed or their operators trained.

In 2019, Lift-Manager once again significantly invested in training courses and the further training of their service technicians. Apart from the **184 man-days** of training at various manufacturers, the program also included training as a Qualified Person for Elevating Work Platforms, for the recurrent inspections acc. DGVV (German Social Accident Insurance) V3, and electrical and hydraulics training courses.



## DENKA•LIFT – produced in Germany since 2014

It has proven to have been the correct course of action for Rothlehner to take over the DENKA•LIFT parts and rights from the last Danish owner in 2013, and to start producing the machines in Germany and further develop the brand.

Our company is perhaps small in terms of work platform production, producing almost **300 machines up until now**, however, these are products of exceptional quality! These durable machines reliably render their services thanks to dependable suppliers for steel constructions, aluminium profiles and many high-quality components. And if the technology (or operator) should not cooperate at some point, then we certainly understand the concept of friendly service.

We would also like to announce a software update at the end of year, which on the one hand will further increase the reliability of our work platforms, and on the other hand, will dramatically reduce the time and effort required in case of a service. The goal is – despite software-based controls – to ensure maintenance access completely without the use of a PC.

The software update will be suitable for almost all DENKA•LIFTS supplied by us up until now and will be available from your Lift-Manager contact on its release. We recommend carrying out this update within the scope of your next annual inspection – ask your Lift-Manager contact partner!



**Product videos**

For your personal access to our **Denka-Lift service portal** with continuously updated maintenance documents for all machines, simply write an informal email to: [info@rothlehner.de](mailto:info@rothlehner.de)



## DENKA•LIFTS superbly equipped for every task

A trend can clearly be recognised with the DENKA orders:

**Customer-specific wishes** and the **ordering of optional features** has increased over the years.

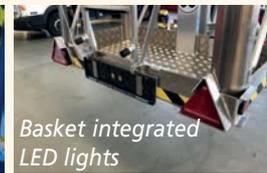
In 2019, approximately 75% of all new machines were delivered with one or more items of special equipment.

Included in the most frequently ordered options:

- |                                 |      |
|---------------------------------|------|
| 1. RAL special colours          | 35 % |
| 2. Basket integrated LED lights | 32 % |
| 3. Generator                    | 30 % |
| 4. Automatic outriggers         | 28 % |
| 5. Brushes on telescope         | 10 % |



Special colours + generator



Basket integrated LED lights



Automatic outrigger DK 18



Brushes on telescope

**Special equipment catalogue\_Denka-Lift**



## DENKA - Production being centralised



We are “killing several birds with one stone” through our investment in a workshop crane in the older section of our plant in Massing; two production locations will become one.

In December, we will move **the DENKA production** from the newer, 14-metre-high workshop section, into the older, lower tract within our Massing plant. In this way, we will create more space for repairs on large-scale machines and for refurbishing used machines in both Massing and Jänkendorf.

We expect to improve efficiency by shifting our production to a single location.

## DENKA•LIFT DK25 for national and international markets



With its range of special equipment (see list of optional features above), the concept of this 2,450 kg light and 1.62 m narrow trailer-mounted lift with 25 m working height and 11.4 m reach at 80 kg in the basket still convinces rental companies in national and international markets today, as well as end users in various industries.

Left: A DK25 with rotating beacon and basket integrated LED lights recently shipped to Hongkong



DK25 with special colour, generator, rotating beacon, automatic outriggers, brushes

## GSR elevating work platforms for the electrical trade, utility companies and municipal operations

The manufacturer **GSR** provides a wide range of truck-mounted aerial platforms on vehicle chassis from 3.2 to 18 t.

Many variants are available with vehicle-width vertical outriggers, high additional load capacities and practical equipment. Besides the purely telescopic and articulated telescopic machines, the vans of the **TJV construction series** with optional insulation up to 1000 V also fulfil diverse requirements.

In a 5 t or 5.5 t version, they are available as a combined **mobile workshop and elevating work platform** thanks to their workshop equipment and self-sufficient electrical and compressed air supplies.

Robust, in part fully hydraulic technology for the  $\geq 7.5$  t truck-mounted aerial platforms ensures interesting acquisition prices and low operating costs.

All-terrain vehicle chassis with all-wheel drive and single tyres also form the basis for the GSR municipal series.



*Demo-Machines available*

### Examples of the machines types and equipment levels which cover the municipal requirements:

B230T with insulation on MB Sprinter 411

E140TJV with insulation on MB Sprinter

B200TJ on Iveco Eurocargo with double cabin



*Demo-Machines available*



## GSR B240PX for the partnerLIFT company Arbeitsbühnen Koch in Leipzig

Arbeitsbühnen Koch GmbH in Leipzig recently received a **GSR B240PX** on Mercedes Benz Sprinter. In doing so, the Leipzig partnerLIFT company has increased their portfolio of GSR truck-mounted aerial platforms to five in the meantime.

The **GSR B240PX Comfort on a Mercedes** provides 23.70 m working height, max. 12.30 m lateral reach and max. 250 kg basket load capacity. The outrigger width of the articulated telescopic platform is only minimally greater than the mirror-to-mirror width of the vehicle, and the driver cabin doors can be opened at all times. Included in the optional equipment features are rotating beacon and an automatic outrigger mechanism.

“GSR fan” **Jürgen Koch** is convinced of the GSR truck-mounted platforms; from their ergonomically optimised operation and the robust construction. In the mid-1990s, he already had the first of these machines in his fleet. Over the years, around 30 machines have made their way from northern Italy to Leipzig.

Regarding his current GSR fleet, Jürgen Koch says, “The analyses for the GSR trucks speak for themselves, they are at the top of my list of trucks regarding the rate of return.”

The partnership between Arbeitsbühnen Koch and Rothlehner Arbeitsbühnen reaches back into the 1990s, as Manfred Rothlehner delivered the first **DENKA•LIFT** trailer-mounted platforms to Uta and Jürgen Koch in Leipzig. We wish you many successful operations with the new B240PX!



*Jürgen Koch (2nd right) inspects the new GSR B240PX.*

## Family is expanding

The **PB ECo series** stands for "compact, powerful, reliable". As of late, there are two further models which also have these attributes besides the already-established platforms from 5.60 m - 14 m working height.

Recently added to the smallest, the PB ECo mini-scissor, is the innovative **PB S75-8EL**.

Features at glance:

- Emission-free **electric direct drive**
- Narrow, compact design – only 0.81 m wide
- **7.50 m working height** with **230 kg**
- Sensitive **proportional controls** (in all directions)
- Foldable **pothole protection** and excellent ground clearance

The second new machine in the family is the **PB S160-12EL**. This also convinces with its slim dimensions: **15.80 m working height + 200 kg load capacity** and an emission-free, **electric-hydraulic drive**.

Further information on the PB ECo series:



## High, higher, PB

PB is not only expanding its scissor program for the "little" PB ECos, but also for the "big guys" in the **PB TOP series**. Following the presentation of the 32 m PB scissor in spring 2018, there has been yet another large step up since autumn 2019: The enormous **PB S370-24 ES 4x4** now provides **37.50 m working height**, and as a result, is positioned amongst the leaders of electric scissor platforms in global comparison.

The following facts regarding **PB S370-24 ES 4x4** say may than 1000 words:

- Impressive **37.50 m working height** with **750 kg load capacity**
- Huge max. **10.50 m x 2.11 m platform** – that is almost **22.2 m<sup>2</sup>!**
- **Electric-hydraulic drive** for emission-free **indoor** operation
- Fully automated support system
- 4-wheel drive
- Double-axle steering
- Differential lock



Discover more about the mega-scissor etc.:



## New: EuropeLift crawler chassis TR18GT

The manufacturer EuropeLift recently presented the first prototype of their new TR18GT.

This track-mounted work platform with 18 m working height is based on the smaller TR15GT, however, it has an altered chassis and a new rotating tower.

The boom has been adopted from the well-established TM18GT trailer-mounted platform. The lateral reach will be more than 10 m and the weight will remain under 2.5 t.

Available from summer 2020.



## Further TM16TJ for PartnerLIFT company ANKER in Luneburg

Anker Kran- und Arbeitsbühnen Vermietung GmbH have included a further EuropeLift TM16TJ in their portfolio of machines for rental.

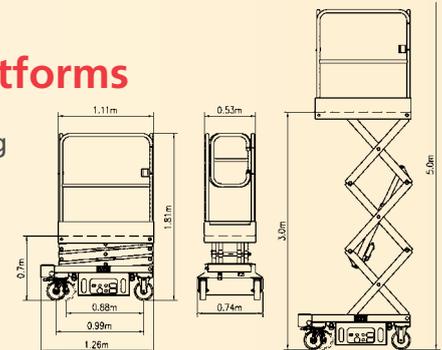
As a result, this PartnerLIFT company from Luneburg has a EuropeLift trio on offer; two of these 16 m telescopic trailer-mounted machines with 1.3 m-long and 90°-moveable jib and one 13 m telescopic machine. All with battery drives.



## New in the range: Push-around micro-scissor platforms

Robust push-around machines with 5 m working height, 360 kg weight and 240 kg basket load capacity now round off the smaller end of our product range.

These machines are low-maintenance, simple to operate and easy to transport.



## Insurance agent GGW: Danny Penno is taking over for Steffen Sparmann



GOSSLER, GOBERT & WOLTERS GRUPPE



In the process of a generation change, Danny Penno has been the contact person for insurance for work platforms at GGW since the middle of this year. He has taken this area over from Steffen Sparmann and will ensure that operators and rental companies in the industry benefit from the many years of experience, excellent insurance competence and professional damage management of GGW.

Following his official "platform christening" 25 metres up in a DENKA•LIFT DK25 at this year's BAUMA, Penno is looking forward to the upcoming tasks and challenges of the world of aerial work platforms: "I am positively surprised by the family-like and cooperative atmosphere of this industry – I am looking forward to excellent cooperation in the future!"

Gossler, Gobert and Wolters Group  
Special agent for work platform and construction machine rental companies



For further information QR code

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## Truck-mounted superstructures for transportation companies in CZ

A GSR B200TJ on Iveco ML80E21D – with many optional equipment features (double insulation, "limited elevating function without outriggers", double cabin special solution for the front outriggers etc.) was delivered to the Prague Transportation Company. The machine will be used for maintenance on railway and tram routes and for the wagons.



A special machine has been constructed with a GSR E142TJV for the Ostrava Transportation Company. Equipment: Double insulation for work on the overhead lines of suburban railways, insulated HEGENSCHIEDT cabinet and BÄR loading ramp.

A special subframe with only 60 mm has been mounted for a reduction of the clearance height.



## Rothlehner Podesty Ruchome in Krakow/PL is gaining ground



Following a restructuring of Rothlehner Podesty Ruchome sp.z o.o., the Polish company of the Rothlehner Group has been developing very positively.

The business fields Sales, Service, Training and Rental are covered by 36 employees.

Amongst other things, long-term thinking is also displayed here, for example, Beata Filipowska who has been employed for over 20 years in the headquarters of the company.

The Polish version of the Bühnenspiegel contains a whole page of Poland-specific topics.

VERTIKALMASTBÜHNEN

**STAR 8 / 10**

**Exzellente Manövrierfähigkeit in engsten Räumen**

- Die proportionale Steuerung ermöglicht ein weiches, komfortables Fahren
- Kein Überhang und geringer Wenderadius
- Der positiv und negativ bewegliche Korbarm ermöglicht eine noch bessere Zugänglichkeit zum Arbeitsort (Steigliche Reichweite bis 3 m)

**Minimale Wartungs- und Ausfallzeiten**

- Wartungsfreie und langlebige Elektro-Motoren
- On-board Diagnostik Tool
- Zentrale Batterieerfüllung

**Längere Lebensdauer**

- Neue unzerstörbare Abdeckungen aus einem Verbundwerkstoff
- 3-fach längere Haltbarkeit auf Böden, Buchsen, nicht lackierten Teilen und Belagübergangsmaterial

**Sicher und zweckmäßig transportierbar**

- Vielseitige und effektive Transportlösungen mit Staplerscheren
- 25% Steigfähigkeit für eine leichte Verladung über eine LKW-Rampe

**Haulotte**  
More than lifting

## Haulotte GROUP

Around 10% of all 3,200 Haulotte machines sold by the Rothlehner Group up until now have been Star10.

This is reason enough to put this successful Haulotte model with outstanding performance data into the limelight once again.

Working height 10 m, reach 3 m, 200 kg basket load capacity, 1 m wide, 1.99 m clearance height, 1.88 m turning radius, 25% climbing capability, non-marking tyres, jib movement range 130° and a weight of 2,677 kg.

This performance data, its reliability in operation and the robust workmanship of this machine convinces customers of the Rothlehner Group.

Further information regarding the Star10 via the QR-Code:



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## Rothlehner working-platforms

### Product Range

- Trailer-mounted up to 30m
- Truck-mounted
- Scissor-technology and self-propelled
- Specialised narrow equipment
- Crawler mounted
- **Used equipment**

### Services

- Consulting
- On-site customer service
- Spare part service
- Oil filtration, bio-oil
- General maintenance
- Project planning
- Finance
- Insurance
- **IPAF** -training centre

### Location

- 15 x Germany
- Austria
- Czech Republic, Slovakia
- Poland

## Everything under one roof

### Impressum:

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LOGO! Design & mehr ...

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# Used Machine Special!



16442 - Haulotte Compact10  
 10m - Battery - 2001



8641 - Haulotte Star10  
 10m - Battery - 2011



18167 - UpRight TL37  
 13m - Battery - 2008



537 - Denka DK12  
 12m - Battery - 1992



12232 - GSR E140P  
 13,20m-PTO-2016-Piaggio



18170 - Haulotte HA15JP  
 15m - Battery - 2006



17761 - Compact 12 DX  
 12,15 m - Diesel - 2008



6053 - GSR E200T  
 20m - PTO - 2008 - MB311



17954 - GSR E140TJV  
 13,8m - PTO - 2013 - Ford



17510 - Optimum 8  
 8m - Battery - 2008



17013 - GSR E140TJV  
 13,60m-PTO-2019- MB 314



7679 - PB S225-12ES  
 22,50m - Battery - 2009



15723 - Haulotte Compact 14  
 14m - Battery - 2011



4157 - Denka DK25  
 25m - Battery - 2004



17949 - CTE 20 Z  
 19,8m - PTO - 2006 - MB311



6057 - GSR E290PX  
 28,70m - PTO - 2008 - MAN



11488 - GSR E180TJ  
 18m - PTO - 2015 - MAN



2890 - Denka Junior12  
 12m - 230 V - 2000



16820 - GSR E170TJV  
 17m - PTO - 2019 - MB516



17456 - Denka DL25  
 25m - Battery - 2008



2438 - Denka DL 28 - 2099  
 17268 - Denka DL30 - 2006  
 28/30m - Battery & Diesel



7871 - FS 320 Z  
 32m - Battery&Diesel - 2010



11475 - Bluelift R160CR  
 15,8m-Petrol&230V - 2015



3608 - Denka DL28N Narrow  
 28 m - Batt./230 V - 2002



2895 - Denka DL22N Narrow  
 22 m - Battery - 2000

For an offer please note machine-number and send it back via fax or mail!  
 More machines on request or visit:

all prices without VAT  
 Subject to prior sale

[www.rothlehner.com](http://www.rothlehner.com)

# Your personal response-form

We wish ...

Our E-Mail-address:

Our Internet-address:

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**Contact person**

-----

Please fill in address and contact person

## I'm interested in:

### New DENKA•LIFTS



DK 18

DK18



DK 25

DK25

**Basket on the rear**



DL 18/21

DL18/21



DL 25/30

DL25/30

**Basket in front**



Narrow DL 19/22 N

DL22N



DL 25/28 N

DL25/28N

**Narrows - through the doors**

 Used DENKA•LIFTS, type \_\_\_\_\_

 DENKA•LIFT  Spare parts  
 Technical support  
 \_\_\_\_\_

I have used DENKA•LIFTS for sale or to replace: type \_\_\_\_\_

We are interested in used machines, please offer:

trailer platforms  special narrow machines  scissor platform  selfpropelled

Please offer used machines from recto or from your homepage

www.rothlehner.com: (please fill in number) \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

Please send next bühnenSPIEGEL by  post or by  email  no more

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**Rothlehner**  
working platforms